

# COVER SHEET

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G L O B E T E L E C O M , I N C .

(Company's Full Name)

2 7 / F T H E G L O B E T O W E R  
3 2 N D S T R E E T C O R N E R 7 T H A V E N U E  
B O N I F A C I O G L O B A L C I T Y T A G U I G

(Business Address: No. Street City / Town / Province)

JUAN CARLO C. PUNO

Contact Person

7797-2000

Company Telephone Number

1 2 / 3 1

Month Day  
Fiscal Year

1 7 C

FORM TYPE

0 4 / 2 1

Month Day  
Annual Meeting

Secondary License Type, if Applicable

Dept. Requiring this Doc.

Amended Articles Number/Section

Total No. Of Stockholders

Domestic

Foreign

Total Amount of Borrowings

To be accomplished by SEC Personnel concerned

File Number

\_\_\_\_\_

LCU

Document I.D.

\_\_\_\_\_

Cashier

STAMPS

Remarks = pls. Use black ink for scanning purposes

**SECURITIES AND EXCHANGE COMMISSION**

**SEC FORM 17-C**

**CURRENT REPORT UNDER SECTION 17  
OF THE SECURITIES REGULATIONS CODE (SRC)  
AND SRC RULE 17(a)-1(b)(3) THEREUNDER**

1. **May 13, 2026**  
Date of Report (Date of earliest event reported)
2. **1177**  
SEC Identification Number
3. **000-768-480-000**  
BIR Tax Identification Number
4. **GLOBE TELECOM, INC.**  
Exact Name of registrant as specified in its charter
5. **METRO MANILA, PHILIPPINES**  
Province, country or other jurisdiction of incorporation
6.   (SEC Use Only)  
Industry Classification Code
7. **The Globe Tower, 32nd Street corner 7th Avenue, Bonifacio  
Global City, Taguig**  
Address of principal office
- 1634**  
Postal code
8. **(02) 7797-2000**  
Registrant's telephone number, including area code
9. **N/A**  
Former name or former address, if changed since last report
10. Securities registered pursuant to Sections 4 and 8 of the SRC

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding (As of March 31, 2026)
<b>COMMON SHARES</b>	144,468,524
<b>TOTAL DEBT</b>	251,237

Indicate the item numbers reported herein : **Please refer to attached**

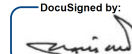
**Re: Briefing Presentation Materials**

Pursuant to the requirements of the Securities Regulations Code, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date : **13 May 2026**

**GLOBE TELECOM, INC.**

Registrant

DocuSigned by:  


**JOSE MARI S. FAJARDO**

Senior Director, Investor Relations



# 1Q 2026 Analysts' Briefing

May 13, 2026 | Kickstart Ventures HQ + Zoom

# Resilient demand for data connectivity and higher share in equity affiliates drive growth

## Consolidated Gross Service Revenues

php **42.0** bn

▲ 5% YoY | ▼ 3% QoQ

- Sustained demand for data-related services; **now contributing 91% of topline**
- Sequentially softer due to seasonality, coming from all-time high 4Q results; **second highest quarterly revenues on record**

## EBITDA

php **22.2** bn

▲ 7% YoY | ▼ 5% QoQ

- **EBITDA margin healthy at 53%**, well above guidance
- Higher topline and managed costs buoying growth

## Core NIAT

php **4.9** bn

▲ 9% YoY | ▼ 9% QoQ

- Increase in EBITDA offsetting non-op charges
- **Improving share in equity affiliates** pushing Core NIAT higher

## Globe Updates



Secured landmark deal with MPower to supply STT Fairview 1 and STT Cavite campuses



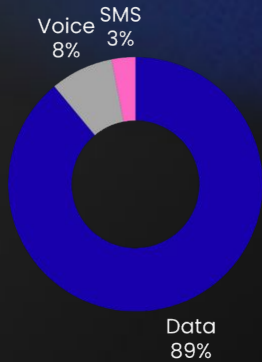
Mynt contributed to 30% of Globe's 1Q26 NIBT



2Q26 Cash Dividend of Php25/sh  
 Payment Date: 06/10/26  
 Record Date: 05/25/26

MOBILE BUSINESS

# Organic growth in mobile data usage continues to buoy total segment performance



Total 1Q26  
Mobile Revenues

php **30.0** bn

▲ 6% YoY | ▼ 2% QoQ

Mobile Data

php **26.8** bn

▲ 11% YoY | ▼ 1% QoQ

Mobile Voice

php **2.4** bn

▼ 12% YoY | ▼ 6% QoQ

Mobile SMS

php **0.7** bn

▼ 47% YoY | ▼ 18% QoQ

**67 million**  
Mobile subscribers  
▲ 8% YoY | ▲ 1% QoQ

**39 million**  
Mobile data users  
▲ 6% YoY | = QoQ

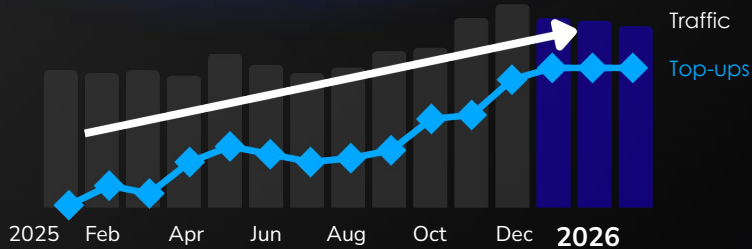
**1,810 pb**  
Mobile data traffic  
▲ 18% YoY | ▲ 2% QoQ

**16 gb**  
Mobile data monthly ATPU  
▲ 12% YoY | = QoQ

MOBILE BUSINESS

# Robust average daily top-ups showing sustained data habituation as 5G scales

Average Daily Top-ups and Traffic



- Average daily mobile top-ups and daily wireless traffic sustaining elevated levels, denoting continued data habituation



Promising 5G momentum

5G ATPU  
**29%**  
MoM

5G Mobile Traffic  
**37%**  
MoM

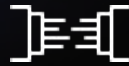
Mar-26 vs. Dec-25

- 5G subscribers generating significantly higher value versus non-5G subscribers
- **5G ARPU 9% higher than non-5G**

# Fiber broadband sustains momentum, further cementing total segment turnaround

Total 1Q26  
Broadband Revenues

6.1 bn  
▲ 6% YoY | ▲ 1% QoQ



Fiber's share of 1Q26  
Broadband revenues

93%



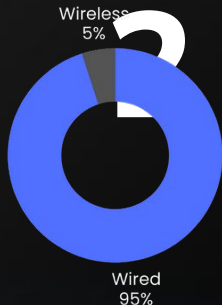
Total Fiber  
Revenues

▲ 10%  
YoY



Total Fiber  
Subscribers

▲ 37%  
YoY



	Fixed Wireless	Wired	Total Home Broadband
Subscribers (in Mn)	0.3	1.9	2.2
YoY Change in Subs	▼ 22%	▲ 36%	▲ 22%
YoY Change in Revenues	▼ 22%	▲ 10%	▲ 6%

# GFiber Prepaid reached 1Mn Milestone; disciplined execution fuels momentum

GFP Subscribers

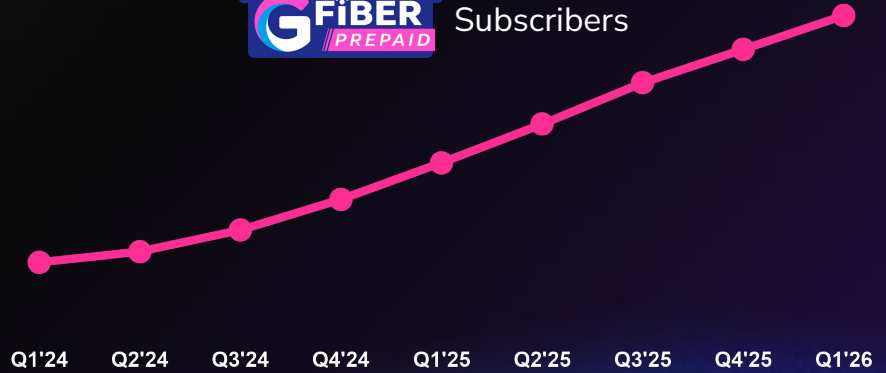
# 1Mn

▲ 15% QoQ

- Strategy favors profitable density over geographic sprawl, ensuring disciplined growth through targeted customer acquisition
- Success is rooted in a disciplined acquisition strategy that **balances rapid scale with sustainable long-term value**

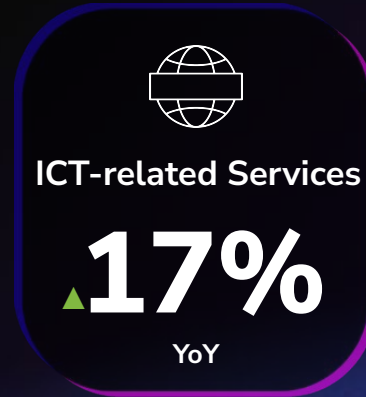


Subscribers



Leveraging Global Partnerships for ValueAdd i.e. Samsung, Grab		Just For You Offers i.e. GCash Exclusive, Barangay Exclusive		Play on Speed and Value i.e. 3x Speed same SKU, WFH Savings		Just For You Topups i.e. P100 off	
<p>PA-LINYA NA!</p>	<p>PA-LINYA NA!</p>	<p>PALINYA NA! gfiberprepaid.globe.com.ph</p>	<p>LIPAT NA!</p>	<p>PALINYA NA!</p>	<p>PA-LINYA NA!</p>	<p>LOAD NA va @ globe</p>	<p>LOAD NA va @ globe</p>

# Corporate data revenues lifted by robust demand for ICT-related services



Growth was led by Business Application Solutions, cloud, and cybersecurity services, reflecting sustained demand for higher-value enterprise solutions, and offsetting a 4% decline in core data revenues

NON-TELCO BUSINESS

# Adjacent businesses unlocking greater value for Globe, driving ecosystem synergies that strengthen core telco

Softer non-telco revenues primarily due to the deconsolidation of the Yondu Group following the completion of Globe's partnership with NCS



Total 1Q26  
Non-Telco Revenues

php **0.3** bn

▼ 36% YoY | ▼ 39% QoQ



Total 1Q26  
Equity Share in  
Affiliates

php **2.0** bn

▲ 7% YoY | ▲ 85% QoQ

**mynt**  
finance for all

Mynt contributed **30%** of Globe's 1Q26 NIBT, with affiliates' total contribution at 31%

CAPITAL EXPENDITURES

# CAPEX at Php12.7 billion, higher YoY as Globe sees opportunities for strategic infra investments

## Capital Expenditures

php **12.7** bn

▲ 51% YoY

- Targeted investments in network expansion and capacity enhancements
- Consistent with Globe's disciplined capital allocation strategy and FY guidance of below 1.0Bn USD

## CAPEX-to-Revenue Ratio

61%

64%

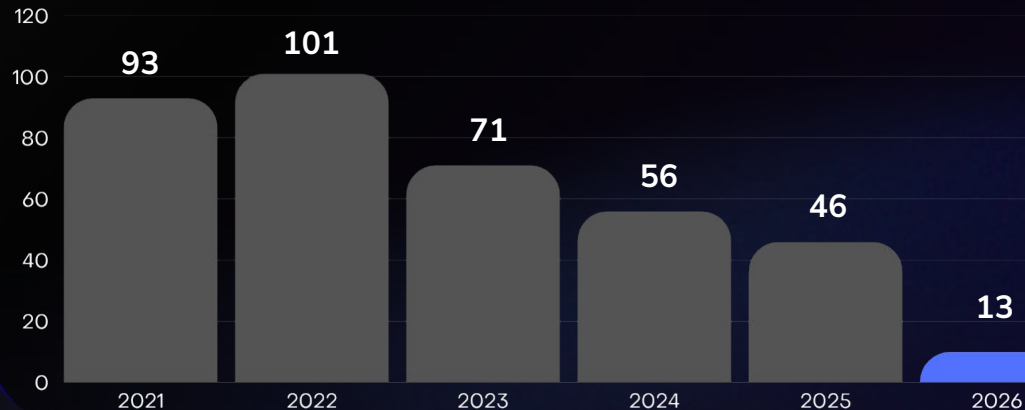
44%

34%

28%

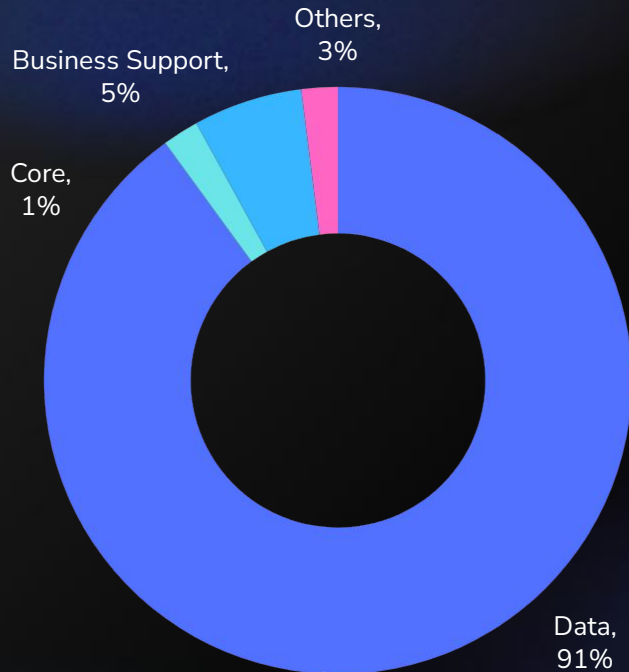
**30%**

## CAPEX (in Php Bn)



CAPITAL EXPENDITURES

# Spending allocated to data-related initiatives, underscoring investment in digital capacity expansion & network quality



ESG UPDATES

# Sustainability is embedded in the operations of Globe

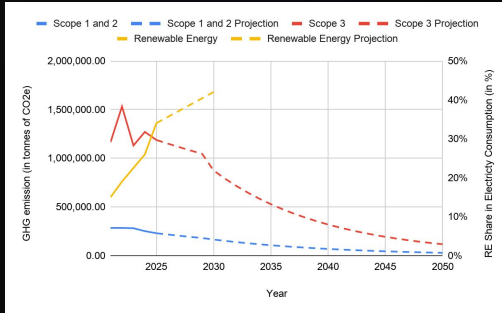
## ENVIRONMENT

### AMBITION

#### NET ZERO

Reach net-zero greenhouse gas emissions across the value chain by 2050 as approved by the Science Based Target initiative (SBTi)

### PROGRESS



Achieved a year-on-year 15% reduction in Scope 1 and 2 emissions and a 9% reduction in Scope 3, significantly outpacing our near-term linear annual reduction rate targets of 4.2% and 2.5%, respectively\*

Increased RE share in electricity consumption to 34% vs. 42% target by 2030

\*Globe will submit its updated GHG emissions inventory, which reflects the structural recalculations and its current operational footprint, to the SBTi for revalidation in 2026-2027.

## SOCIAL

### AMBITION

#### ONLINE SAFETY

Block spam and scam messages, and URLs and domains containing Child Sexual Abuse or Exploitation Materials (CSAEM)

### PROGRESS



Donated IMEI catcher detectors to NTC, CICC, and CIDG to help identify and locate unauthorized signal activity

Celebrated Safer Internet Day 2026 by hosting "The Secret Digital Map: Exploring AI and Online Safety for Families," an interactive learning session held at the National Museum of Fine Arts

Launched CENTEX Digital Education wallet on GlobeOne to help fund the setup of Digital Learning Labs

Provided connectivity support to various advocacies through GoGive

## GOVERNANCE

### 2025

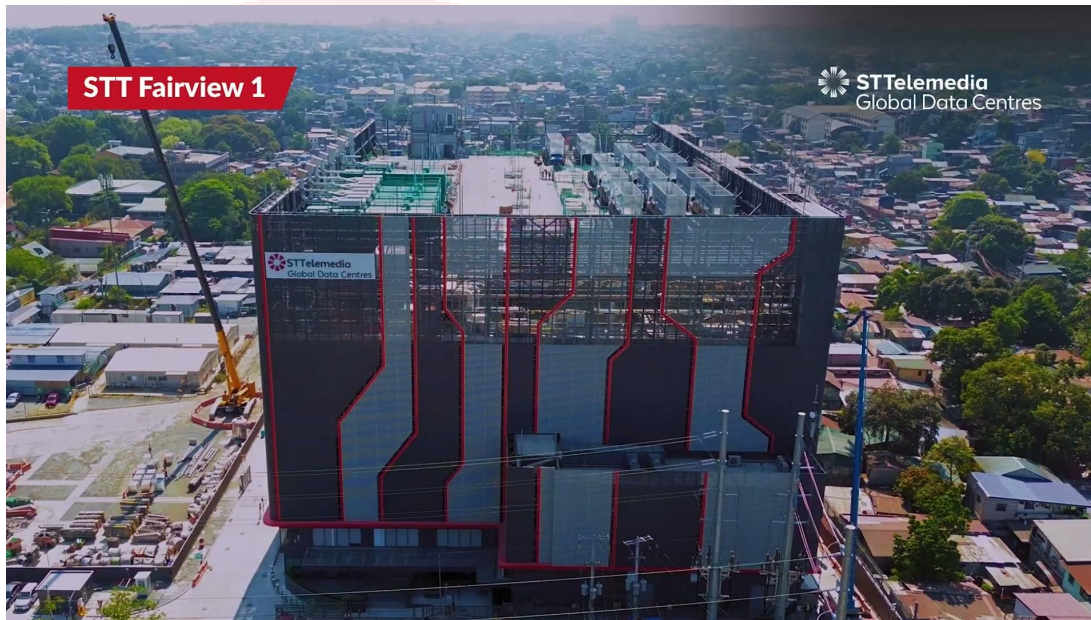
**Globe Integrated Report published**  
Including results of first Double Materiality Assessment and voluntary alignment with IFRS S2 Climate-related disclosures



SCAN TO ACCESS THE  
2025 GLOBE INTEGRATED  
REPORT

# STT GDC Philippines

Innovation and AI-Readiness with Sustainable, Advanced Infrastructure



**STT Fairview 1**

## STT Fairview 1

- ✓ Facade and all Level 1 Data Halls completed
- ✓ Ongoing commissioning of Level 2 Data Halls
- ✓ Ongoing design of Level 3 Data Halls



## STT Cavite 2

- ✓ Phase 1 RFS with on-going customer deployments

Projected total capacity across sites at **30+MW by EOY**

# STT GDC Philippines

Innovation and AI-Readiness with Sustainable, Advanced Infrastructure

## Renewable energy as a competitive moat to de-risk the future



### Commitment to Sustainability

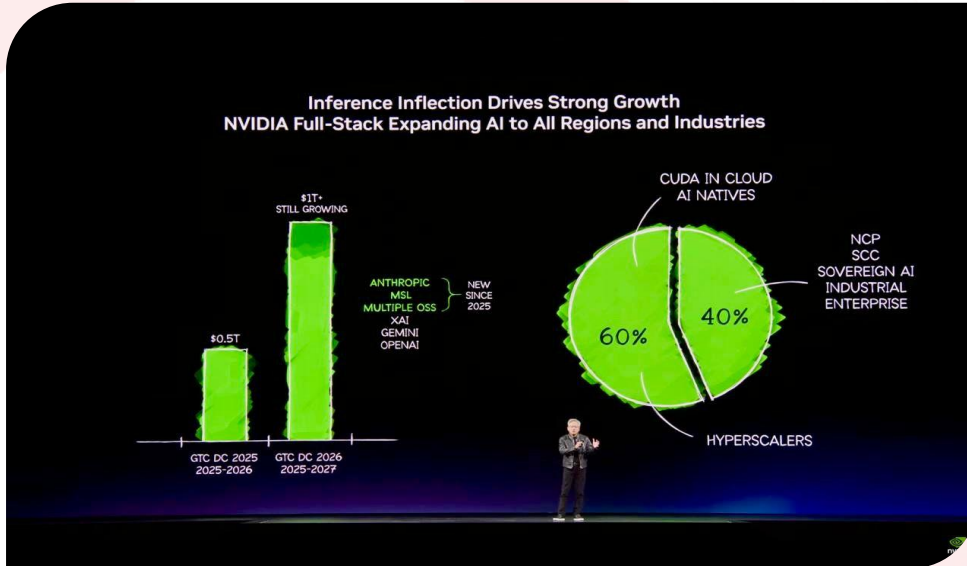
— Mar. 9 • Philippines

- Secured a landmark 40.5MW renewable energy partnership with MPower to supply our STT Fairview 1 and STT Cavite campuses through 2035.
- This 10-year commitment effectively protects investors from volatile fuel prices.
- A major milestone toward carbon-neutral operations by 2030, ensuring that the Philippines' digital and AI growth is built on a sustainable, future-proof foundation.

# STT GDC Philippines

Innovation and AI-Readiness with Sustainable, Advanced Infrastructure

## STT GDC PH well-positioned to enable the global AI demands



### Powering the AI Future

— Mar. 16 • San Jose California

- Participated in this year's NVIDIA GTC, the premier conference for accelerated computing and the future of technology.
- Secured a strong pipeline of customers aiming to have multi-MW deployments in the Philippines.
- STT Fairview is well positioned to address the demands, given the primary timeline of deployments range between T+4 to +12 months.

# STT GDC Philippines

Innovation and AI-Readiness with Sustainable, Advanced Infrastructure

Investors show high confidence in the industry's growth opportunity

NEWS

**KKR-Led Consortium to Fully Acquire STT GDC at \$13.8 Billion Enterprise Value**

## KKR's Acquisition of STT GDC

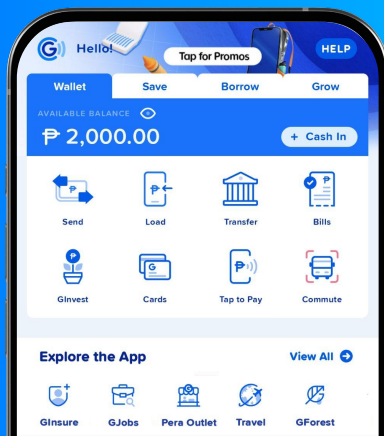
— Feb. 4

- KKR and Singtel announced earlier this year regarding the multi-billion dollar deal to acquire 100% of STT GDC.
- The deal signifies that investors are firmly convinced that the industry will be a key piece in powering the AI future
- Closure is expected to happen later in 2026, which will enable the group to further scale the infrastructure needed for the AI economy

## MYNT UPDATES

# Delivering meaningful impact in moments that matter

## #1 Finance App in the Philippines<sup>[1]</sup>



### Sustained Market Leadership in Instapay Receive<sup>[2]</sup>

Sama-sama, Kaya Natin

## Being there for Filipinos when they need us most



Overseas Filipinos

Waiving inbound and outbound remittance fees for Filipinos in the Middle East



PUV Drivers

Strengthening coordination on gov't aid distribution



Mag-MRT and pay with GCash para 50% OFF ang pamasahe!

Empowering users to earn, save, and access credit amidst financial pressures

<sup>[1]</sup> By Monthly Active Users (as of March 2026) Source: Sensor Tower, <sup>[2]</sup> As of 1Q'26, based on number of transactions

MYNT UPDATES

# Continuing to scale access with financial services



### Fair Lending for All

Loans Disbursed LTD  
**Php 406B** ▲ 60% YoY

Unique Borrowers  
**11.1M** ▲ 28% YoY

### Affordable Insurance

Policies Sold LTD  
**192.4M** ▲ 274% YoY

GInsure Users (AAU)  
**21.8M** ▲ 49% YoY

### Enabling Filipinos to Build Wealth

GSave Users LTD  
**16.9M** ▲ 28% YoY

GStocks Users LTD  
**1.9M** ▲ 64% YoY

GFunds Users LTD  
**9.0M** ▲ 16% YoY

GCrypto Users LTD  
**5.0M** ▲ 83% YoY

**NEW!** Pera Coach

Chat with Pera Coach Beta

Gusto kong maubos na yung mga utang ko!

Naku, kaya 'yan! Ito ang mga subok na bayad-utang strategies...

How can I help you today?



Your **personal coach** in saving, investing & managing money

**NEW!** Solar Financing



In partnership with: 

With **GGives**, solar rooftop panels now more affordable starting with **locos Norte** households

## MYNT UPDATES

# Enabling progress across sectors and communities

### Strengthened Gov't Partnerships



### Digitalizing PubSec Disbursements

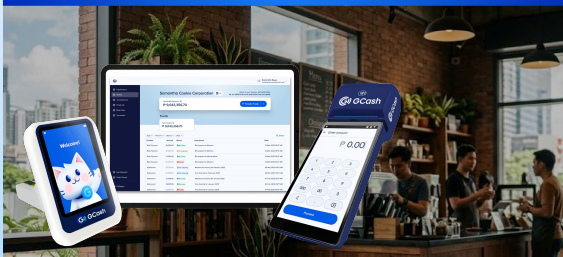
The trusted partner of LGUs & NGAs to disburse financial aid, allowances for scholars, honorariums and payroll



### GCash Digital Excellence Awards

Recognizing esteemed nation-builders; from LGUs, NGAs, Healthcare & Educational Institutions, and Utility Providers

### Trailblazing Innovations



### GCash for Business

Easiest way for merchants to start, grow, and activate their business digitally—from onboarding to daily usage



### GCash International Transfers

Transfer money from GCash to a foreign bank or E-wallet across 15+ countries

### GCash Eco Run YEAR 2



### Ready, Set, Grow!

12K Runners

Joined the cause to create a Greener Future for All



### GForest Impact

40.5K Trees Planted

As end-2025, GForest has helped plant 4.3M Trees!

# Financial Highlights

## 1Q26 FINANCIAL PERFORMANCE

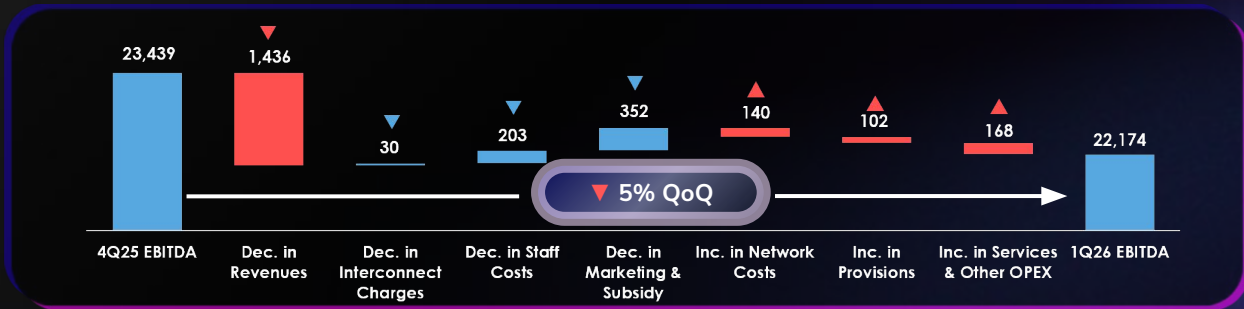
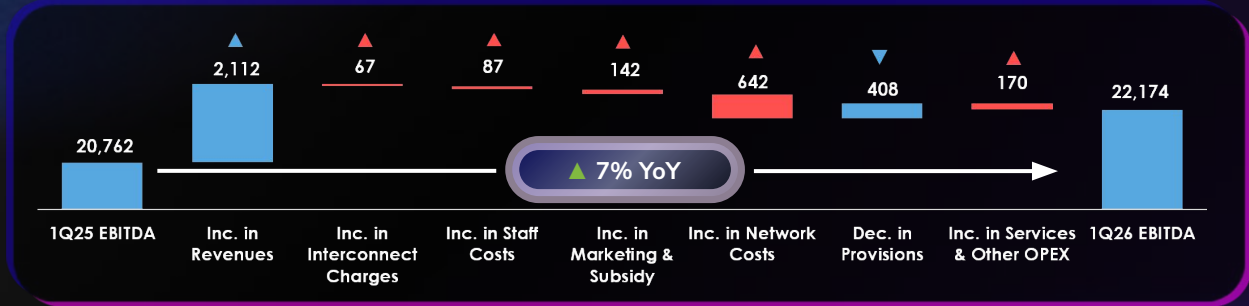
# Healthy revenue growth led to 8% YoY increase in Core NIAT; sequential softness partially offset by lower non-op charges

	1Q 2026	1Q 2025	YoY %	1Q 2026	4Q 2025	QoQ %
Gross Service Revenues	41,965	39,853	▲ 5%	41,965	43,401	▼ 3%
OPEX and Subsidy <sup>1</sup>	(19,791)	(19,091)	▲ 4%	(19,791)	(19,962)	▼ 1%
EBITDA	22,174	20,762	▲ 7%	22,174	23,439	▼ 5%
EBITDA Margin	52.8%	52.1%		52.8%	54.0%	
Depreciation	(14,361)	(13,441)	▲ 7%	(14,361)	(13,889)	▲ 3%
<i>Network &amp; Non-network Builds</i>	(11,156)	(10,761)	▲ 4%	(11,209)	(10,781)	▲ 4%
<i>Capitalized Leases</i>	(3,205)	(2,680)	▲ 20%	(3,152)	(3,108)	▲ 1%
EBIT	7,813	7,321	▲ 7%	7,813	9,550	▼ 18%
Non-Op Income (Charges)	(1,286)	937	▼ 237%	(1,286)	(2,482)	▼ 48%
Provision for Tax	(973)	(1,283)	▼ 24%	(973)	(1,496)	▼ 35%
Net Income	5,554	6,975	▼ 20%	5,554	5,571	=
<b>Core Net Income</b>	<b>4,932</b>	<b>4,537</b>	<b>▲ 9%</b>	<b>4,932</b>	<b>5,435</b>	<b>▼ 9%</b>

1Q26 FINANCIAL PERFORMANCE

# Higher network costs and interconnect charges partially offset by lower provisions in 1Q; margin at healthy levels

**YoY**  
in Php Millions



**QoQ**  
in Php Millions

# Ample liquidity and comfortable gearing levels; ratios remain well within bank covenants

	1Q 2026	FY 2025
Cash (in Php Bn)	42.4	25.0
Gross Debt (in Php Bn)	251.2	256.3
Gross Debt to EBITDA <i>(Max of 3.5:1)</i>	2.61x	2.63x
Net Debt to EBITDA	2.17x	2.38x
Debt Service Coverage Ratio <i>(Min of 1.3x)</i>	3.21x	3.20x

# Globe raises Php25.0 billion from oversubscribed non-voting preferred shares offer; now listed on the PSE



Offer was 2.4x oversubscribed over the Php15.0 billion base size

- Reflects overwhelming support from the investing community, and strong confidence in Globe's disciplined capital management and long-term strategy

Net proceeds were used to:

- Redeem a portion of Globe's USD perpetual capital securities
  - Completed tender offer on 23 Apr 2026
- Fund CAPEX, supporting the continued expansion and enhancement of Globe's network and digital infrastructure

QUARTERLY DIVIDENDS

# Reiterating commitment to sustainable and competitive returns, delivering value to shareholders



2Q26 Quarterly  
Dividends

php **25.0** /sh

Record date: 05/25/26

Payment date: 06/10/26

# Entering 2026 in a strong financial position; Globe has taken a war-like footing to weather headwinds



**Revenues**

Low- to mid-single digit % growth



**EBITDA Margin**

~50%



**CAPEX**

Below USD 1.0 billion

## Other Considerations

**Geopolitical headwinds**

Ongoing Middle East crisis is a downside risk; rising inflation and tighter household budgets could put pressure on Globe's performance

**Free Cash Flow**

Strengthening positive FCF position remains one of Globe's biggest priorities



**Thank you!**